



### Watershed Balanced Model

#### Investment Objective

The Watershed Balanced Model seeks to provide investors with capital growth over the medium to longer term (at least 5 years) and tax effective income through exposure to a diversified portfolio of assets.

The objective of the Watershed Balanced Model is to outperform the Morningstar Australia Multi-sector Balanced NR AUD Benchmark after costs.

#### Investment Strategy

The Portfolio is an actively managed, diversified portfolio of securities across both growth assets such as Domestic and Global Shares, Property Trusts, Exchange Traded Funds and defensive assets such as cash and fixed interest securities. The portfolio will generally hold approximately 60% in growth assets and 40% in more defensive assets over time, but the mandate has deliberately broad target ranges allowing implementation of tactical asset allocation given our macro-economic views and expected asset class and sector returns.

Key Portfolio Features	
<b>Inception</b>	May 2016
<b>Benchmark</b>	Morningstar Aus Msec Balanced NR AUD
<b>Management Fee</b>	0.55% p.a (inc GST)
<b>Investment Horizon</b>	5 years +
<b>Number of Holdings</b>	Typically 80 – 110

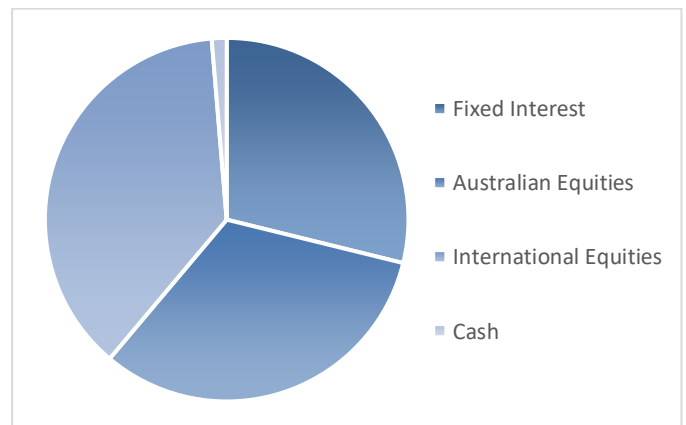
**The Portfolio is designed for investors who...**

- Seek long term capital growth & some tax-effective income
- Have a longer-term investment horizon of at least five years and accept the risk of moderate price fluctuations.

#### Portfolio Structure

Sector Allocations	Range	Strategic
<b>Cash</b>	0-40%	5%
<b>Fixed Interest</b>	20-60%	35%
<b>Listed Property</b>	0-10%	5%
<b>Australian Equities</b>	10-70%	30%
<b>International Equities</b>	10-60%	25%
<b>Alternative Assets</b>	0-15%	0%
<b>TOTAL</b>		<b>100%</b>

Underlying Assets	
<b>Cash</b>	1.3%
<b>Watershed Income</b>	28.8%
<b>Watershed Australian Share</b>	21.3%
<b>Watershed Emerging Leaders</b>	11.0%
<b>Watershed International</b>	28.1%
<b>Watershed International ETF</b>	8.4%
<b>Munro Global Mid &amp; Small Fund</b>	1.1%



#### Performance

Net Performance (%)	1m	3m	6m	1yr	3yr	5yr	7yr	9yr	Inception*
<b>Watershed Balanced Portfolio</b>	-1.16%	-3.13%	-2.81%	2.03%	7.35%	6.72%	7.02%	7.18%	7.23%
<b>Morningstar Aus Msec Balanced</b>	1.45%	1.88%	3.15%	8.96%	9.46%	6.09%	6.21%	6.33%	5.74%
<b>Relative Performance</b>	<b>-2.61%</b>	<b>-5.01%</b>	<b>-5.96%</b>	<b>-6.92%</b>	<b>-2.10%</b>	<b>0.63%</b>	<b>0.81%</b>	<b>0.85%</b>	<b>1.48%</b>

\*Inception – May 2016

**Performance Fee Disclosure** The table above sets out the investment performance returns (AFTER investment management fees, but BEFORE administration fees and taxes) for the portfolio. The performance returns have been calculated on a daily basis taking into account brokerage costs, and are accumulated for the period shown. Returns are shown as annualised if the period is over 1 year, or as total returns otherwise.