

FUNDS MANAGEMENT



She's done it!

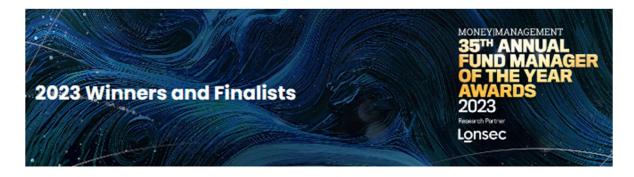
We are very proud to announce that our very own Shantelle Lay has been awarded <u>Money</u> <u>Management's BDM of the Year!</u>

The award is recognition of the energy, dedication, and passion that Shantelle brings every day in servicing our clients and representing our firm. Shantelle's successes over the past twelve months have been nothing short of outstanding and we couldn't be prouder of her nor think of a more

deserving winner. As we mentioned in our submission on her behalf - she is exactly what awards should be about.

Congratulations on this amazing achievement Shantelle, we look forward to celebrating as a team with you!

Adam, Adrian, Ben & the entire Watershed team.



Select category



BDM of the Year

Tony Andronaco, Yarra Capital Management Rachel Bushara, TAL

Shantelle Lay, Watershed Funds Management

Jeannene O'Day, First Sentier Investments Devin O'Keefe, Australian Ethical Investments Mai Platts, Bennelong Funds Management Paul Sleiman, First Sentier Investors Campbell Stevens, VanEck Vinnie Wadhera, Betashares Joy Yacoub, Pella Funds Management

Marketer of the Year

🟆 Sarah Bunning, Capital Group

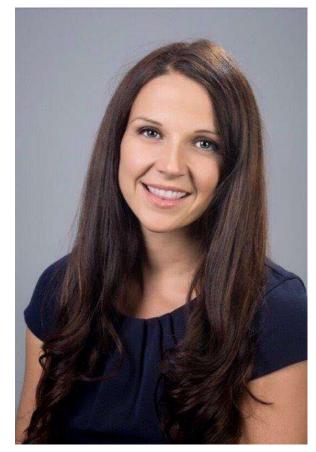
Charlotte Dunstone, BT Financial Group Natalie Jollow, Global X Carmen Lau, J.P. Morgan Asset Management Erin Richardson, Wingate Catherine Roan, Fidante Dean Weinbren, Pengana Capital Group



Warm regards,

Shantelle Lay Business Development Manager Watershed Funds Management

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Watershed Funds Management

Watershed Funds Management is a specialist Managed Account provider and has been a pioneer in the delivery of Managed Account (MDA & SMA) solutions to financial advisers. Watershed leverages the expertise of a highly credentialed investment team to form a global thematic view that determines asset class and sector allocations.

Our investment committee structure differs for each Managed Account (SMA) and is chaired by an individual with niche expertise and a proven track record for managing portfolios within that asset class. With a research process that is both rigorous and thorough we have been able to deliver strong historical returns across our full suite of SMA's.

An investment in a Watershed SMA provides professional and active investment management with full transparency of holdings, transactions and structure. Watershed seeks

to form a collaborative relationship with advisers, actively communicating portfolio strategy in the current market environment so that advisers are better equipped to communicate with their clients.